

OpSec Newsletter

Special Projects Group – ISE 2023 | NVC-SE Presentation

COMING SOON: Non-Verbal Communications Training

Fully Online or Classroom-based Non-Verbal Communications for the Security Environment [NVC-SE] Courses for Security Operators in Hostile Environments. Instructed by former SFSG Operators.

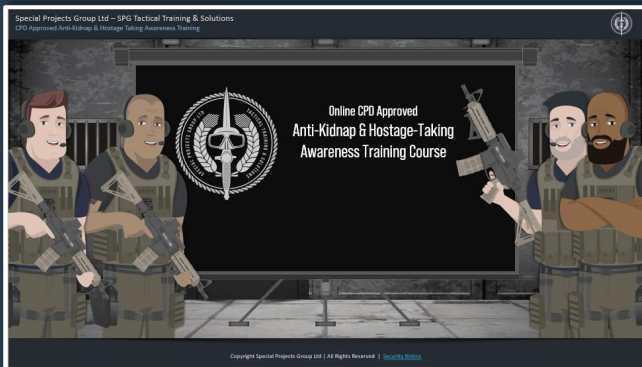
HUMINT: Developing Your Human Intelligence Network

Read a recent article on the development of HUMINT Networks from Special Projects Group's website News Page.



Special Projects Group – Online Training Courses

In August 2023, Special Projects Group Ltd. will be forming a Strategic Partnership with the multi-award-winning eLearning company, VIRSEC Ltd. The aim of this partnership is to allow SPG to provide easy and affordable access to customers wishing to grow their skill sets and knowledge in security-related subjects.



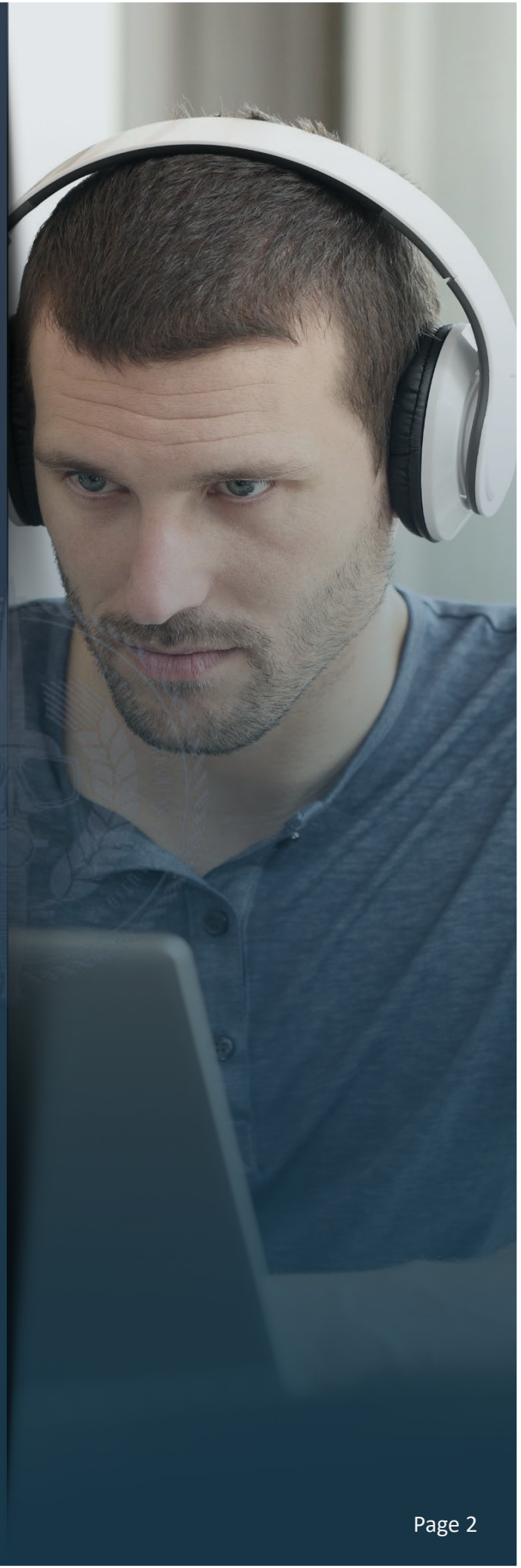
One of the courses currently ready for release through SPG, is the fully online Anti-Kidnap & Hostage-taking Awareness Training course. This 1.5-hour course provides the learner with an informed look at:

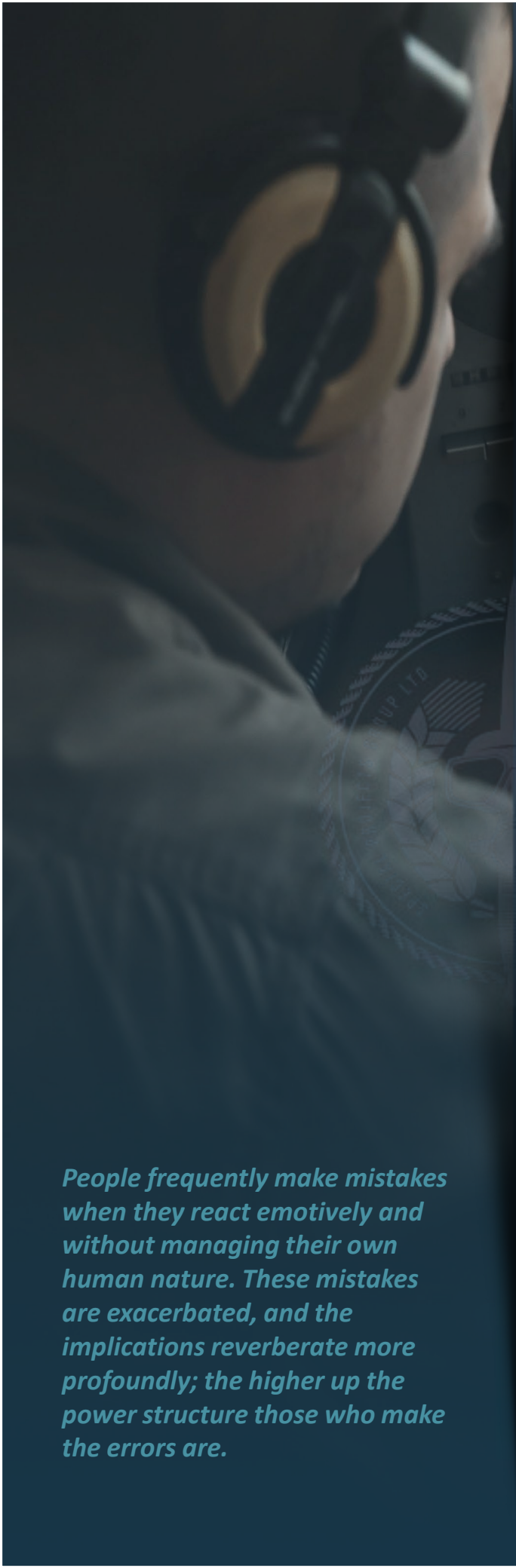
- Types and Areas of Kidnapping
- Hostage-Taking
- Kidnapping Targets
- The Kidnapping Process
- Hostage-Taking: Motives
- Hostage-Taking: Resolution
- Hostage-Taking: Effects
- Hostage-Taking: Coping
- Managing a Kidnapping Event

Other online courses to be released in August / September are:

- Lone Worker Awareness Training
- Conflict Zone Threat Assessment for NGO's

Email: enquiries@SpecialProjectsGroup.org to find out more information.





Human Intelligence (HUMINT) Collection and the Simple Truth to Recruiting an Asset

In 1975, the Senate and Congress of the United States of America launched a series of investigations by the Church and Pike Committees to investigate what had been reported by media outlets as a series of alleged abuses by various Federal Intelligence gathering entities and agencies.

These investigations touched on valid and legitimate abuses by groups within these agencies. The emotional media-hyped reaction to the subsequent report had specific disastrous impacts that ultimately contributed to the terrible events that occurred on that beautiful September morning 27 years later and led the world to twenty years of war.

Whilst the report that emanated from the investigations outlined abuses in the torture of people, the use of narcotics, and the interception of mail and telecommunications, the response by the Carter government gutted the operational arm of the Central Intelligence Agency. It decimated the corporate ethos and memory, significantly disrupted organizational structures, and caused promising personnel to retire, resign, or become disavowed.

It hindered recruitment by defunding and stigmatizing the role of the intelligence officer, and most damning of all, it sowed the seeds of distrust that became cancer at the very essence of what human intelligence gathering is.

You see, the source of gaining the insight and perspective of another human being hinges upon the critical capacity of trust. If you genuinely want insight into an event, or the actions of another, what those events or actions mean and their impact. It would be best if you gained the trust of those who have that understanding.

People frequently make mistakes when they react emotively and without managing their own human nature. These mistakes are exacerbated, and the implications reverberate more profoundly; the higher up the power structure those who make the errors are.



Once you have managed to gain that trust, you have set the foundation that will allow you to progress that trust relationship to leverage insight, information, and, eventually, action. These jewels have value beyond the corporeal and put your organization into the priceless position of being proactive, ahead of the curve, or even shaping events.

Other forms of intelligence collection, ranging from signals and communications intercepts, electronic signals analysis, open source, or even satellite-based or CCTV imagery, are crucial to creating a clear intelligence picture. All are linked by the understanding of the humans being observed. The collection of information from human sources best gains this understanding. Allow me to illustrate with this analogy.

A CCTV control room may have access to excellent footage and provide a clear image of a street. Unless intelligence has been added to the mix, it only operates to the potential of a post-incident or event investigative tool. If you combine the understanding of the various role-players, who is who in the street, and their motivations and intents. All questions whose answers can be found by collecting human intelligence.

Then your collection platform can start acting as a method to prevent criminal actions by dispatching resources quickly and disrupting their plans. Satellite imagery may allow you to infer why a massive convoy has stopped short of a key objective, but human insight will tell you why and when or if it starts moving again. In essence, the most straightforward manner of understanding human intent is to gain human insight.

So, the acronym MICE often describes the traditional elements of recruiting a human source. It is based on the perception that humans are motivated to any action by either reward or fear. The reward component is either provided by meeting some monetary or profit gain, the M in our acronym. Or by the prize of idealism, the source who shares because they believe it is the correct thing, the I in our acronym.

The C falls squarely in the fear element; it is based on compromising the source in some manner, blackmail or extortion. The E speaks to either a reward or a fear element; it is based on the ego of your source. They wish to inflate their sense of importance and be the person with crucial information to trade, or they fear not being at the centre of events.

However, the reality of effective source recruiting is to understand that a good agent or source will, at some point in the relationship between themselves and their handler, go through all of these motivational elements either singularly or in some combination.

The response to meet the motivation must be varied to encompass this change in dynamic. Many intelligence agencies have created a well-deserved reputation with their ability to compromise a source, which remains a highly effective method. That approach to a source relationship can only be sustained for a while. At some point, the corrosive nature will overcome the fear of the compromise.

Humans do not want to live with the Sword of Damocles hanging above them; that string will break sooner or later. So, it would be best if you changed it up, along with compromise must be some reward to neutralize that corrosive acid. You will need to build up the ego of someone you have outwitted. It would be best to balance the carrot and stick, or your source will break.

The critical element to effective source management is to understand that this relationship must be based on trust. Your source must learn to trust you, even if they fear you, especially if they do.

So then, if we can agree that human intelligence is your most effective type of intelligence, and we accept that this intelligence is gained by getting someone who may be entirely ethically or morally opposed to you, to invest profound trust in you.

How does one acquire that trust?
In many respects, this is a multi-million-dollar question. It is one with a somewhat simple and underwhelming answer, despite all that the fiction of books, films or the news media may portray.

There is no secret spy craft technique that gets someone to trust you, no practical way to disguise your body language to ensure your source believes you.



There is only your ability to connect with and understand the person genuinely. It is both that simple and that complex.

You will likely have little or nothing in common; you may question their motives or ethics. However, you need to be able to, despite all these things, look and see another human being, be honest and as open as you can be with them, and above all, be yourself.

With this vulnerability, allowing others to connect with us at this basic human level, great walls of trust can begin to be built, which ultimately could put the keys of the intelligence castle in your hands.

Are You Interested in HUMINT development@

Are You Interested in Human Intelligence (HUMINT) Development?

If this article was of interest to you, and you are looking to develop your Human Intelligence Network, please feel free to contact one of our team by emailing us at the following address: enquiries@SpecialProjectsGroup.org and we will arrange an appointment with you.

All communications are treated in the strictest of confidence, and any information provided between Special Projects Group Ltd, and the Client are protected under legal documentation.

As an essential component of intelligence operations, HUMINT relies on skilled individuals who establish relationships, build rapport, and elicit critical data through various means, such as interviews, debriefings, and clandestine interactions.



Special Projects Group Ltd.

Human Intelligence (HUMINT) Development

SPG to Present at The Security Expo – Olympia London

Due to the success of the presentation given by Gary Simpson of Special Projects Group at the recent Security Event in Birmingham on Non-Verbal Communication for the Security Environment, SPG have been asked to deliver a presentation on Non-Verbal Cues at the Security Expo in London (26th to 27th September 2023).

The NVC presentation is being held at the Olympia London on the 27th September 2023 at 1000 hrs, and we hope to provide an interesting and eye-opening presentation.

If anyone is attending this event and wish to meet with us, please feel free to reach out to us by emailing us at the following address enquiries@SpecialProjectsGroup.org and requesting an informal meeting as we would be more than happy to either assist you, or simply to establish a business relationship.



Non-Verbal Communications for NGO & Media Organisations

The use of body language and coaching in nonverbal communication has long been associated with either extreme of the social spectrum, only seen to be relevant for those in politics at one end of the scale and a cheap gimmick used in cafes and bars at the other end.

Our course has been developed and tested on the battlefields of Afghanistan and adapted for a multitude of uses.

As security consultants, we often underestimate our ability to read signs and signals from the people we engage with, with coaching, we can hone these skills and ultimately focus our instincts, enabling us all to become better operators.

Up to now “time served” experience has dictated our ability to pick up subconscious cues and triggers helping to give us the edge during negotiations and meetings.

NVC-SE Course Subjects

- Advanced Proxemics
- Threat Detection
- Hidden Weapons
- Pre & Post-Attack Profiling
- Client & Target Control
- Duress Detection
- Recognition of Suspicious Behaviours
- Cultural Differences
- Micro-Expressions
- Interview & Questioning Procedures
- Building Rapport

SPG will be running these courses from September 2023. If you are interested in attending, please contact us at the following email address:

E: enquiries@SpecialProjectsGroup.org

Special Projects Group offer a range of Non-Verbal Communication [NVC] Courses for Security Professionals. Contact us to find out more.



SPG Strategic Partnership Programme

Are you interested in becoming a Strategic Partner for Special Projects Group? We are looking to develop strong business relationships with proven, established companies within the Security Sector. We offer excellent commission rates, and partnerships on key projects.

Areas we are looking to collaborate right now are:

- Close Protection Services
- Security Consultancy
- Cyber Security Consultancy
- Insider Threat & Fraud Prevention

Contact us today either through our website, or by emailing us at the following address: enquiries@SpecialProjectsGroup.org.



Contact Details

To contact Special Projects Group, you can email us at: enquiries@SpecialProjectsGroup.org and one of our Consultancy Team will respond within 24 hours.

You can also visit our company website at: <https://SpecialProjectsGroup.org> and use the form available through the contact page on the website.

If you wish to make a WhatsApp call, please use the following number: +44 (0)7584 353 932.

To keep informed about the various Security Consultancy Services and Training Services that we provide, as well as updates, tips, and much more, why not sign up to this FREE Newsletter. Simply go to our website at <https://SpecialProjectsGroup.org> and sign up.